



MOBILE HOME PARKS



Type of Listing Agreement

Have _____	City _____	State _____	No. of Pads _____
Address _____	County _____	Zip Code _____	List Price (LP) _____
Motivation _____	(DP) _____	RPT. Present Loans _____	
Want _____	Can Add _____	RPT. Gross Equity _____	

FINANCIAL ANALYSIS (Annual)

RPT. GROSS OPER. INC. (GOI)	_____
RPT. OPERATING EXP. _____ %	_____
RPT. NET OPER. INCOME. (NOI)	_____
LOAN PAYMENT (P&I)	_____
RPT. GROSS SPEND. INC. (SI)	_____
RESERVES (CAP. IMPROV.)	_____
CAP. RATE (NOI / LP)	_____
GROSS MULTI. (LP / GOI) = _____ #DIV/0!	_____ X GROSS
ASS'D VAL. CODE AREA _____ Yr. _____ / _____	
LAND _____	_____
IMPR. _____	_____
PERS. PROP. _____	_____
TOTAL _____	_____
LEGAL DES. LOT _____ BLK. _____	
SUBDIVISION _____ MAP NO. _____	

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RPT. INC. FOR _____		OPERATING EXPENSES (Annual)	Loan Information as of _____
RPT. INC. FOR _____		Taxes Yr. ____ / ____	1st TD _____ @ _____ MO P&I @ _____
RPT. INC. FOR _____	Below	Gas/Elec. _____	Due _____ Lender _____
RENT _____		Water/Sewer _____	Assumable? _____ Type _____ Fee _____
ELECTRICITY _____		Phone _____	2nd TD _____ @ _____ MO P&I @ _____
GAS _____		Trash _____	Due _____ Lender _____
WATER _____		Supplies _____	Assumable? _____ Type _____ Fee _____
STORAGE _____		Garden/Pool _____	
LAUNDRY _____		Management _____	Financing Remarks:
VENDING _____		Payroll _____	
PHONE _____		Insurance-F&L _____	
		Work. Comp. _____	
		Licenses _____	
		Maintenance _____	
		Sign _____	
RPT. GROS OPER. INC. (GOI) _____		St. Sweeping _____	

		Total Annual Expenses _____	Rec. Room _____ Size _____ Playground _____ Pool _____

Present Land Usage is:	Conforming _____	Non-Conforming _____		Laundry Room No. Washers _____ No. Dryers _____
LENGTH SPACES	RATE PER MONTH	UTILITIES AT SPACE		Owned _____ Leased _____ Workshop _____
of _____ ft.	@ \$ _____	Sewer _____		Stor. Yard _____ Rest Rooms _____ Expansion Area _____
of _____ ft.	@ \$ _____	Water _____		Rental Bldgs. _____ Sewer _____ Water Source _____
of _____ ft.	@ \$ _____	Gas _____		Own Well _____ Drives Paved _____ Landscaped _____
of _____ ft.	@ \$ _____	Elec. _____		Total Acres _____ Zoning _____ Owner's Home _____
of _____ ft.	@ \$ _____	Phone _____		REMARKS:
of _____ ft.	@ \$ _____	TV Ant. _____		

Remarks _____

E-mail _____ Fax No _____ To Show _____ Phone _____

Salesperson _____ Listing Office _____ Phone _____ S/O Comp _____

All Information is from sources believed reliable, but is not guaranteed. Information is confidential and for licensed agent use only--not for public distribution.