



MOTELS - HOTELS



Type of Listing Agreement

Have _____	City _____	State _____	Number of Units _____
Address _____	County _____	Zip Code _____	List Price (LP) _____
Motivation _____	(DP) _____	RPT. Present Loans _____	
Want _____	Can Add _____	RPT. Gross Equity _____	

FINANCIAL ANALYSIS (Annual)	
RPT. GROSS OPER. INC. (GOI)	_____
RPT. OPERATING EXP. _____ %	_____
RPT. NET OPER. INCOME. (NOI)	_____
LOAN PAYMENT (P&I)	_____
RPT. GROSS SPEND. INC. (SI)	_____
RESERVES (CAP. IMPROV.)	_____
CAP. RATE (NOI / LP)	_____ #DIV/0!
GROSS MULTI. (LP / GOI) = _____ #DIV/0!	X GROSS
ASS'D VAL. CODE AREA	Yr. _____ / _____
LAND	_____
IMPR.	_____
PERS. PROP.	_____
TOTAL	_____
LEGAL DES. LOT	_____ BLK. _____
SUBDIVISION	MAP NO. _____

Place Picture or Text here

Place Picture or Text here

Place Picture or Text here

RPT. INC. FOR _____	_____
RPT. INC. FOR _____	_____
RPT. INC. FOR _____	Below _____
JANUARY	_____
FEBRUARY	_____
MARCH	_____
APRIL	_____
MAY	_____
JUNE	_____
JULY	_____
AUGUST	_____
SEPTEMBER	_____
OCTOBER	_____
NOVEMBER	_____
DECEMBER	_____
VENDING MACHINES	_____
PHONE	_____
LEASES	_____
OTHER	_____
RPT. GROSS OPER. INC. (GOI)	_____

RPT. EXPENSES (Annual)	
Taxes Yr. _____ / _____	_____
Insurance-F&L	_____
PL & PD Wk. Comp.	_____
Gas & Electric	_____
Water	_____
Laundry & Supplies	_____
Advertising	_____
Gardener	_____
Manager	_____
Maid Service	_____
Phone	_____
Signs Lease	_____
Ground Lease	_____
Furniture Lease	_____
TV & Pool Service	_____
Membership & License	_____
Maint. & Repair	_____
Accounting & Legal	_____
Trash	_____
Total	_____

Loan Information as of _____
1st TD _____ @ _____ MO P&I @ _____
Due _____ Lender _____
Assumable? _____ Type _____ Fee _____
2nd TD _____ @ _____ MO P&I @ _____
Due _____ Lender _____
Assumable? _____ Type _____ Fee _____
Financing Remarks:

Lot Size _____ X _____ Parking Spaces _____
No. Buildings _____ Zone _____
Construction _____ Stories _____
Roof _____ Age _____

Elevators _____	No. Kitchens _____	Tile Baths _____	Shower Doors _____	Linen: Leased _____	Owned _____	
Sewer _____	Heat _____	Air Cond. _____	Type _____	Carpet _____	TV's: Leased _____	Owned _____
Lobby _____	Switchboard _____	Coffee Bar _____	Pool _____	Heated _____		
Owner's Mgr's. Apt. (Describe) _____	Expansion Area? _____	How much? _____				

Remarks

E-mail _____	Fax No _____	To Show _____	Phone _____
Salesperson _____	Listing Office _____	Phone _____	S/O Comp _____

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